



NEERAJ SINGH

Senior Executive

About Me

Seeking position to utilize my interpersonal skills and marketing abilities in the management field that offers professional growth while being innovative and flexible.



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Prayagraj

LANGUAGE

- English
- Hindi

EXPERTISE

- Self Motivated
- Team Player
- Negotiation
- Critical Thinking
- Relationship Building
- Active listening
- Conflict Management
- windows ,Ms office etc.

EXPERIENCE

Extramarks Education Pvt. Ltd.

Kanpur. (Feb 21 - May 22)

(Business Development Executive)

As an individual contributor working in a team to introduce and showcase the unique way in which Extramarks helps students learn better. Also responsible for mentoring these student's and will play a role in their learning journey.

Collegedekho

Curugram. (June 22- Aug 23)

Senior Executive

Counsel students over call for admission in UG and PG courses. Assist and guide students to take admissions in our partner College as per assigned targets. Directly access to college SPOC person for help in conversion. Maintaining daily MIS on the & Walk-ins.

Aakash Educational Services Pvt. Ltd.

Ranchi. (Aug 23 - Feb 24)

Senior Executive

Generate admissions by maintaining a continuous influx of data by conducting ATL & BTL marketing activities such as seminars in schools, open seminars in town & residential spots within a specified territory. Contribute towards set targets by doing school visits for meeting principals, coordinators and management personals for business development. Capitalize on business opportunities by liaising with local tuition teachers.

EDUCATION

United College of Engineering & Management Prayagraj (U.P.)

Bachelor of Technology
Mechanical Engineering (2015- 19)